



THE INNOVATIVE BEADS EXPO

Exhibitor Contract 2020

This contract must be accompanied by a 50% non-refundable deposit. The balance is due 30 days prior to the Expo. If this contract is signed within 30 days of the show date, the entire amount is due. No contract is valid without a non-refundable deposit. This contract must be accompanied by the **Terms & Conditions** page initialed. For Cancellation Policy, see reverse.

This contract is entered into by/between Expo USA Int'l Inc. and

Company: _____

Address: _____

City: _____ **State:** _____ **Zip:** _____

Phone: _____

E-mail: _____ **Website:** _____

Kindly check the shows you are confirming. The costs shown below are per table/suite and include tables, chairs and electric. Does **NOT** include table covers, power strips/cords.

- | | |
|--|--|
| <input type="checkbox"/> **January 10 & 11 – Marlborough, MA \$395/\$1,090 | <input type="checkbox"/> May 16 & 17 – Edison, NJ \$310 |
| <input type="checkbox"/> February 29 & March 1 – Clarksville, MD \$330 | <input type="checkbox"/> July 25 & 26 – Concord, NH \$300 |
| <input type="checkbox"/> March 7 & 8 – Cromwell, CT \$350 | <input type="checkbox"/> **September 11 & 12 – Marlborough, MA \$395/\$1,090 |
| <input type="checkbox"/> •April 3, 4, & 5 – Oaks, PA \$760/booth*\$495/Artisan | <input type="checkbox"/> October 3 & 4 – Edison, NJ \$310 |
| <input type="checkbox"/> **April 24 & 25 – Fishkill, NY \$310 | <input type="checkbox"/> October 23 & 24 – Clarksville, MD \$330 |
| <input type="checkbox"/> **May 8 & 9 – Marlborough, MA \$395/\$1,090 | <input type="checkbox"/> **October 30 & 31 – Fishkill, NY \$310 |
| | <input type="checkbox"/> Fall – Cromwell, CT \$350 (TBD) |

**** Friday & Saturday & • 3 Day Show**

Indicate total number of tables per show _____

Only the beads & supplies listed below will be sold. Continue on additional sheet if needed. See Terms and Conditions on reverse for more information.

I have read this agreement, including the Terms and Conditions and agree with all provisions stated therein. By signing below I agree to pay the non-refundable deposit, and the balance by the due date.

Exhibitor Full Name: _____

Exhibitor Signature: _____ **Date:** _____

Credit Card #: _____ **Exp. Date:** _____ **CVV Code:** _____
(VISA, MASTERCARD, DISCOVER ONLY)

Contract is valid after approval by:

Expo USA Int'l, Inc. _____ **Date:** _____

91 Sutin Place * Chestnut Ridge, NY 10977 * TEL: 845.352.9735

Email: Shows@IBExpos.com * www.IBExpos.com

TERMS AND CONDITIONS

- A) Terms & Conditions:** The front and the reverse of the original of this Agreement comprise the entire understanding between the parties; its terms may only be varied by a written agreement signed by both parties. It is agreed between the parties that there are no other terms or representations, oral or otherwise.
- B) Merchandise:** Exhibitor will sell only that merchandise detailed in the Contract. Any changes must be indicated to Promoter in writing. Promoter reserve the right to limit the different type of beads a vendor may bring to show. Any infringement will lead to the removal of the unauthorized item or a penalty which may include expulsion from show.
- C) Contracted Space:** Exhibitor is entitled to only the space they have paid for. Exhibitor agrees not to expand its contracted space by bringing in, but not limited to: display tables, grids, planks, or any other unauthorized items. All furniture must be placed within their contracted space. Expo USA Int'l, Inc., reserves the right to remove any and all such furniture or fine the Exhibitor accordingly. Exhibitor will not assign, sublet, lease, sublease or share all or any portion of its space without the written consent of Expo USA Int'l Inc.
- D) Cancellation Policy:** Cancellation of this contract, in part or whole, must be submitted in writing to Expo USA Int'l Inc. All deposits paid up to that date will be non-refundable. Exhibitors who cancel six weeks or less prior to the show or who fails to show up will be liable to pay the entire amount as agreed to in the Contract.
- E) Late Payment Fine:** A fine of 15% will be due on the total amount of the show fee if the payment is late, as per the dates stated in your invoice. Payment that is late by 48 hours or more will be subjected to this 15% late payment fee.
- F) Electricity:** One unit of 10amp will be provided. If you need more power, please request at the time of signing this Contract. Additional electric can be provided at the cost of \$110 per 10amp.
- G) Manning the Space:** Exhibitor will have at least one representative in the space at all times when the show is open to the public and during setup and move-out. If not present themselves, it is required that the Exhibitors make sure their representative is aware of all the rules and regulations of the show, including but not limited to getting Exhibitor badges, set-up and break-down rules. Ignorance of the rules is not an acceptable defense.
- H) Set-up and break-down hours:** Exhibitors must have their space open for business 15 minutes before show opens. The break-down of the space is not permitted until the show is closed by the Promoter. A **fine of \$500.00** will be applied for any infringement of this rule. If you have a representative, he or she must be aware of this rule.
- I) Display Signs:** All display signs on tables & within space must not exceed 6x4 inches. Items on "Sale/Show Specials" must be limited to 10%-15% of your total contracted space only and not on the entire merchandise on display.
- J) Venue Violations:** Exhibitor will not nail or screw any object to any wall, floor or table or any other structure of the hall. Any breach of this clause by Exhibitor will subject them to liability of the venues and will hold Expo USA Int'l Inc. harmless against any claims by the venues.
- K) Cleaning:** Exhibitors agree to leave their space free of trash at the conclusion of the show.
- L) Insurance:** Exhibitor is aware that they may obtain insurance against all risks implicit or explicit in its participation in this show.
- M) Contract:** Exhibitor agrees that if Expo USA Int'l Inc. is compelled to cancel this show for any reason, Exhibitor shall have no claim for loss or damage against Expo USA Int'l Inc. The Exhibitor agrees to comply with all rules and regulations of the show. Expo USA Int'l Inc. reserves the right to change, modify, and/or cancel any part or whole of any clauses without prior notice.
- N) Local/State Laws:** Exhibitor agrees to comply with all laws, rules and regulations of the city and State in which the show is held and is also responsible for payment of all taxes and levies insofar as this show is concerned, and will hold Expo USA Int'l Inc. harmless from all claims in connection with Expo USA Int'l Inc.
- O) Sales Tax Certificate:** Exhibitor is responsible to obtain all official documents, including temporary/ permanent tax ID required to do business in individual states. **A resale tax certificate is required to conduct business in most states. A federal EIN certificate is not valid.**
- P) Liability Clause:** Exhibitor agrees that Expo USA Int'l Inc. is in no way responsible for the safety of Exhibitor's display or merchandise, even though Expo USA Int'l Inc. will provide security for the Hall wherever possible.
- Q) Disclaimer Clause:** Exhibitor agrees to hold Expo USA Int'l Inc. harmless from any claims arising from Exhibitor's participation in the show, including claims arising from the use of vehicles or equipment, move-in, move-out operations, but not limited to these activities, and from any claims arising from any act or omission of Exhibitor, its owners, employees, agents, or representatives, and from any claim arising from loss, robbery, burglary, pilferage, fire, water damage, accident negligence or other cause, *force majeure*, regardless of whose act or omission may generate such claim or claims.

NOTE: By initialing below you acknowledge that you have read and agreed to all clauses laid out in the Terms & Conditions page.

Expo USA Int'l, Inc: _____

Exhibitor: _____